

If your company is not currently EDI capable and need a solution to successfully complete this project, GXS has a number of solutions available to assist you. Please contact GXS directly at 1-800-334-5669, option 1, 3.

In order to ensure that your company is ready to implement EDI with Continental Teves by the end of 2002, please log on to the GXS testing website as detailed in the following paragraph and indicate your start date.

To Begin Testing:

To begin the testing process, complete the following steps:

1. Log onto the GE network at <http://www.gegxs.net>.
2. Click on the link [Comply with My Trading Partner's Program](#). Enter your GEGXS.Net account information. If you do not have a GEGXS.Net account, you will have to register on this page by clicking the [Register](#) link on the bottom of the screen. Registration is free and only takes a few minutes. Follow the on-line instructions to register.
3. Select "I'd like to participate in my Trading Partner's program associated with the Friendly key I received below:" Enter the following key :<<Key>>, and click **Submit**.
4. Follow the on-line instructions to complete the process.
5. Please note, if you have received this letter in error or you are no longer the appropriate contact, please forward this mail to the appropriate business and/or IT contact in your company. It is extremely important that this mail get to the right person given the tight schedule under which we will be operating.

We look forward to working with you on this conversion. Please contact the Manager of Continental Teves' Business Systems, **Daryl Dellinger**, with any questions you may have. **Daryl Dellinger** can be reached via e-mail at daryl.dellinger@usa.contiteves.com.

Continental Teves Contacts:

EDI Coordinator

Regina Henry 828-584-5451 or Regina.Henry@usa.contiteves.com

Purchasing

Please contract your corporate buyer.

Materials Management

Bobby Nelon 828-584-5360 or Robert.Nelon@usa.contiteves.com

Information Technology

Daryl Dellinger 828-584-5358 or daryl.dellinger@usa.contiteves.com

Sincerely,

Daryl Dellinger
Manager IT Business Systems N.A.



Continental Teves Automotive Systems North America
One Continental Drive
Auburn Hills, MI 48326

August 9, 2002

Dear Supplier:

The purpose of this communication is to formally kick-off the supplier EDI project of Continental Teves N.A. Currently, order information is transmitted in multiple ways: EDI, Fax or Mail. After the completion of this project, all order information will be transmitted electronically (EDI) through Continental Teves' Value Added Network, GE Global eXchange Services (GXS). All Continental Teves suppliers are required to establish an electronic communication connection as directed by this document. **As of January 1st 2003, Continental Teves will no longer transmit release information via fax or mail. All suppliers must be EDI capable.**

Electronic communications via the use of EDI is of mutual benefit to suppliers and Continental Teves, as it improves efficiencies and effectiveness for both. Suppliers using EDI and integrating it into your backend software, have the opportunity to remove waste from your systems. As an example; a supplier may reduce premium freight costs by 20% and increase inventory turns by 10%. In this highly competitive economic environment, companies that capitalize on such technology-enabled opportunities are clearly those that will survive and prosper. EDI compliance is a requirement for future business with Continental Teves. Therefore our goal is to have 100% compliance.

Project Details and Milestones:

The following EDI documents are included in this project.

Type	Type Description	Flow of Data
830 – Forecast & Daily Delivery Schedule	ANSI X12 2040	Outbound Continental Teves → Supplier
997 – Functional Acknowledgement	ANSI X12 4010	Inbound Supplier → Continental Teves
856 – Advanced Ship Notice	ANSI X12 4010	Inbound Supplier → Continental Teves
997 – Functional Acknowledgement	ANSI X12 2040	Outbound Continental Teves → Supplier (But will not be tested via NCM)

General Note to Suppliers:

Some suppliers may already be receiving electronic EDI 830 releases, if so nothing is changing to this document.

Some suppliers may currently be sending ASN's 856 transactions to Continental Teves; if so please note that the specifications have changed for this transactions. All suppliers will be required to retest the 856 transaction data with GXS.